



# Q3 2021

# PORT LINK

NEWSLETTER

Quarterly Newsletter consisting of industry updates, latest happenings in Pakistan logistics market and developments at Port Link

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**July - September**

2021

# INDUSTRY NEWS:

## Pakistan Trade & Logistics Updates

### Regional exports increase 34.8pc in 2MFY22

September 28: Pakistan's exports to the seven regional countries witnessed an increase of 34.75 per cent in first two months of current financial year (2MFY22) as compared to the corresponding period of last year, the State Bank of Pakistan (SBP) reported on Tuesday.

As per details, the country's exports to the regional countries including Afghanistan, China, Bangladesh, Sri Lanka, India, Nepal, and the Maldives account for a small amount of \$593.972 million, which is 12.90 per cent of Pakistan's overall exports of \$4601.041 million during July-August.

China tops the list of countries in terms of Pakistan's exports to its neighbouring, leaving behind other countries such as Bangladesh and Afghanistan.

Pakistan carried out its border trade with the farther neighbour Sri Lanka, India, Nepal and Maldives. Pakistan's exports to China posted growth of 63.37 per cent to \$337.525 million in two months of this year from \$200.458 million during last year. While exports to Bangladesh also increased by 23.92 per cent to \$106.415 million from \$85.869 million. Similarly, exports to Sri Lanka rose by 83.40 per cent to \$52.769 million from \$28.772 million in FY21.



### First consignment leaves for Turkey, Azerbaijan on NLC trucks

September 24: The Ministry of Commerce said the National Logistics Cell (NLC) trucks left with a consignment for Turkey and Azerbaijan via Iran under the Transports Internationaux Routiers (TIR) convention on Friday. This is a milestone for enhancing regional trade and connectivity and will complement the Silk Route Reconnect Policy of the ministry.

Pakistan shares borders with Iran and Afghanistan, which are also TIR members. The adviser was informed that the NLC will initially start its transportation operations with Turkey and Azerbaijan. These will later be extended to other countries in the region.

This will create opportunities for Pakistan's services sector, especially the logistics companies, due to the international trade traffic, which will utilise Pakistan's geographic access. It is the key to make Pakistan a Transit and Transshipment hub and will attract investment in Pakistan's logistics sector and associated services."





## Pakistan ports' cargo handling posts double-digit growth in FY21

August 29: All Pakistani ports ensured business continuity and alleviated the pandemic impact on the maritime sector.

KARACHI: Cargo handling activities at Karachi Port Trust (KPT) and Port Qasim Authority (PQA) recorded an impressive growth of 25 per cent and 13.72pc in FY21 owing to 18pc and 26pc rise in the country's exports and imports, respectively.

According to the Pakistan Bureau of Statistics (PBS), exports in FY21 soared to \$25.3 billion from \$22bn in FY20 while imports stood at \$56bn as against \$44.5bn in FY20, thus keeping goods movement at twin ports alive amid issues like lockdown, port congestion, higher freight charges, etc all over the world. A senior maritime official said despite Covid-related challenges, Pakistan's trade remained progressive on the back of their achievement with an initiative of imposing smart lockdowns and keeping logistics moving. However, the downside was the traditional ports facing congestion and efficiency issues in delivery service to the end-users and increase cost to shipping lines.

Till 3QFY21 the country was also affected by lockdowns, but port cargo handling picked up momentum from the fourth quarter after local situation improved and exports to the US, EU and China had recorded significant increases. Since then, he said, Pakistan has started receiving substantial orders of textile and other value-added items, whereas other regional countries notably India, Bangladesh, Thailand and Sri Lanka were endeavouring to curb Covid infection rate by strict lock downs.

In imports, total volume stood at 36.469m tonnes in FY21 as compared to 27.206m tonnes in FY20. In exports, KPT's total cargo volume improved by 8pc to 15.810m tonnes from 14.634m tonnes which included 9.689m tonnes of dry general cargo and 5.584m tonnes of dry bulk cargo during 2020-21 as compared to 8.841m tonnes and 5.130m tonnes in 2019-20.

Meanwhile, cargo handling activities at the Port Qasim also swelled to 58m tonnes in 2020-21 versus 51m tonnes in 2019-20.

## Pakistan soon to become international trade, transit hub: Tarin

September, 2021: Money Minister Shaukat Tarin on Friday said the Pakistan Single Window (PSW) won't just lessen time, cost and difficulties while contributing essentially towards simplicity of working together, it will likewise empower the nation to open its potential in turning into a center point for local just as worldwide exchange and travel.

PSW is a virtual framework which is associating the services concerned, traditions, port specialists, banks and other pertinent offices after significant cycle re-designing to give a solitary window to the board of worldwide exchange



first period of PSW program has been carried out while its second and third stages will be finished inside the following two years.

The execution of PSW will make Pakistan's ports serious by limiting the exchange costs and furthermore upgrade effective arrangement of B2B and B2C esteem added administrations. The freight would be cleared in a base conceivable time. More than 75 administrative offices will be completely coordinated through ICT based framework, giving a solitary mark of passage to work with exchanging across borders with insignificant requirement for any actual contact, he added.



Dear Valuable Logistics Partner!

*This strategic partnership with you is greatly valued. Together, we strive to do what it takes to be our customers' logistics partner of choice! Looking forward to many more years of mutually beneficial association.*



## Promoting CPEC, building a closer China-Pakistan community

September 25, 2021:

On May 21 this year, Chinese President Xi Jinping exchanged a congratulatory message with Pakistani President Arif Alvi to celebrate the 70th anniversary of the establishment of China-Pakistan diplomatic relations. The two heads of state reviewed how mutual trust and friendship between the two countries have withstood the test of the changing international landscape over the past 70 years and always remained rock-solid, hailed the remarkable achievement attained by the construction of the China-Pakistan Economic Corridor (CPEC), and expounded the significance of all-weather strategic partnership of cooperation between the two nations.

This has given direction and momentum to the CPEC construction in the new era, and boosted our confidence in building CPEC into a model for

high-quality development of the Belt and Road Initiative and fostering a closer China-Pakistan community with a shared future.

President Xi Jinping stated in his message that in recent years, with joint efforts of both sides, the construction of CPEC has achieved remarkable results. The joint development of the Gwadar Port has made significant progress. Workers from both countries work dedicatedly and devotedly at the Gwadar Port, at Gwadar International Airport, at China-Pakistan Friendship Hospital, at Professional Training Center and at East Bay Expressway.

The Project of China-Pakistan Cross-Border Optical Cables has been completed and delivered for operation. The 10th Joint Cooperation Committee Meeting on CPEC was successfully held on September 23, 2021. The construction of CPEC has entered a new stage of development.

# What's New At PORT LINK:

## Latest Developments at Port Link!

### Port Link Aviation (Pvt) Ltd.

As Marine Group of Companies, we have been serving wide range of national and international customers since 1964 & providing world-class supply chain solutions. After analyzing the market needs and challenges that our business community is facing, we have taken another step to provide them hassle free services with peace of mind.

We are a COD & Logistics Service Provider; PLA, The Smart Courier is a combination of Experience, Expertise and Tailor Made Logistics Solutions.

PLA was launched on 14th August, 2021. The inauguration of Marine Group of Companies Office Block in Lahore and commencement of operations of PLA was done by Managing Director, Marine Group, Aasim Azim Siddiqui.

The launching ceremony was celebrated with a ribbon cutting and cake cutting ceremony by Aasim Azim Siddiqui - Managing Director Marine Group, Capt. Rashed Zaheer, - CEO & Group Director Marine Group and Capt. Zafar Iqbal Awan - Deputy Managing Director Marine Group.



### Courier Services

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# " APPRECIATION CERTIFICATE AWARDED TO PORT LINK BY SRILANKAN AIRLINES "



Port Link is delighted to announce that SriLankan Cargo awarded a Certificate of Appreciation to Port Link on 30th July, 2021 for handling shipment on an inaugural flight to Moscow.

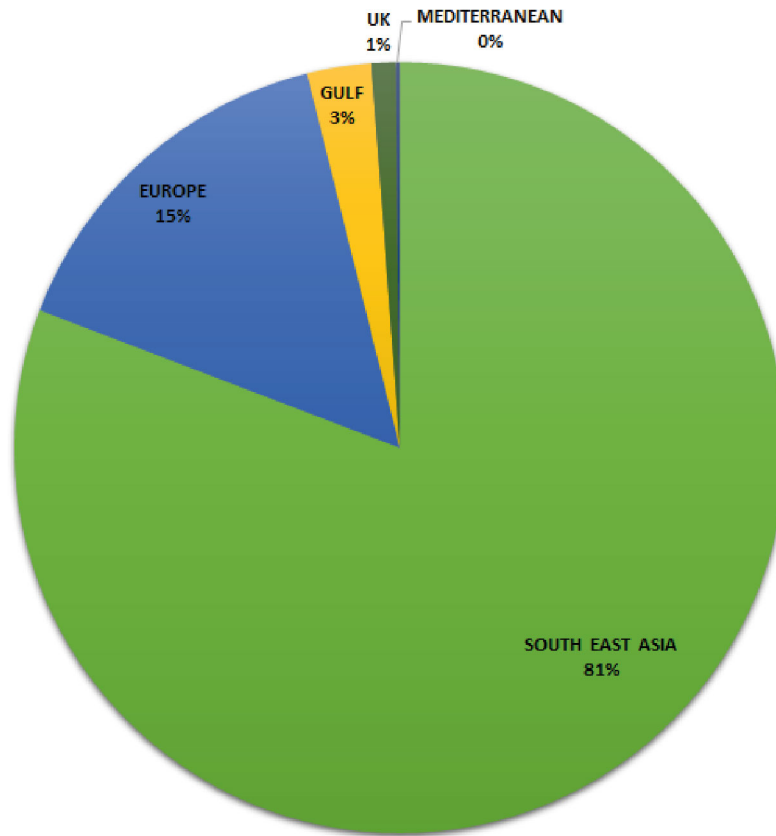
Departure: Karachi, Pakistan  
Destination: Moscow, Russia  
Weight: 1,570 KGS  
Commodity: Ready made garments  
Date: July, 2021



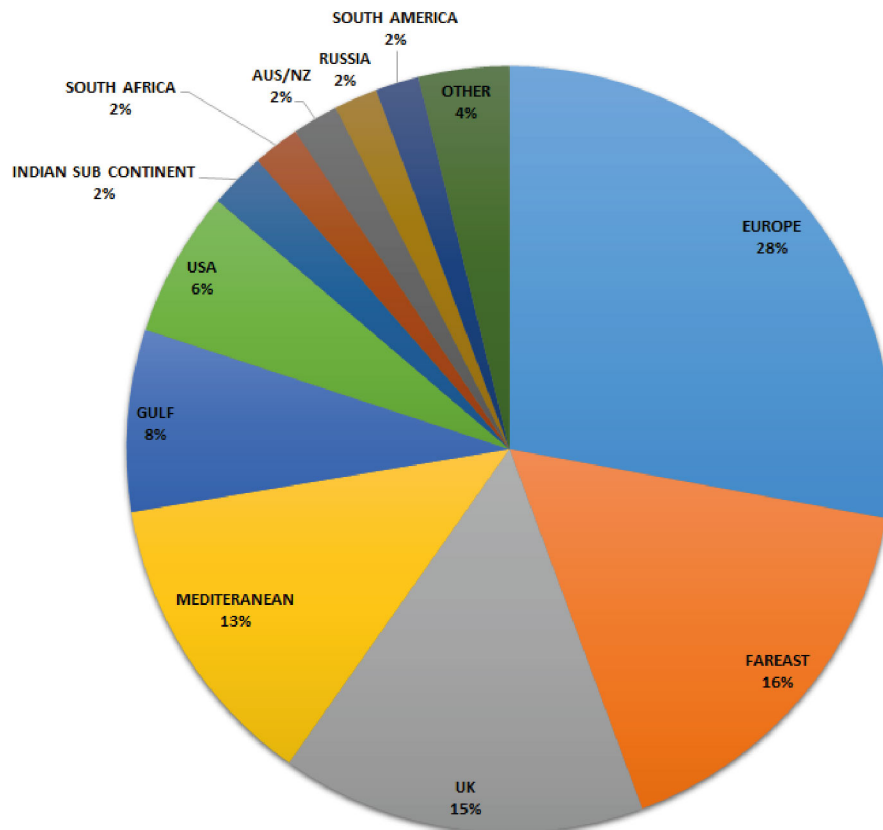
# Logistics Performance

Q3 2021 | July – September, 2021

### Top Sector Wise % Volume of NVOCC's



### Top Sector Wise % Volume Of Logistics





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